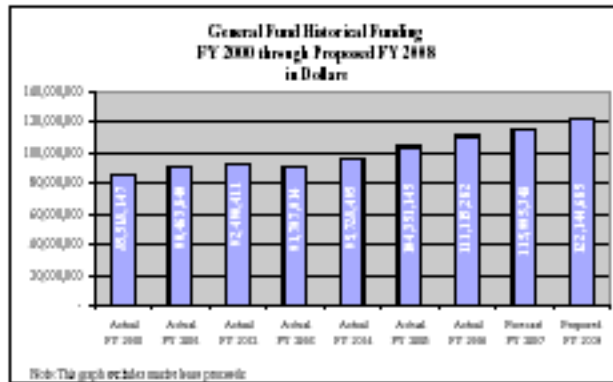


**Introduction**

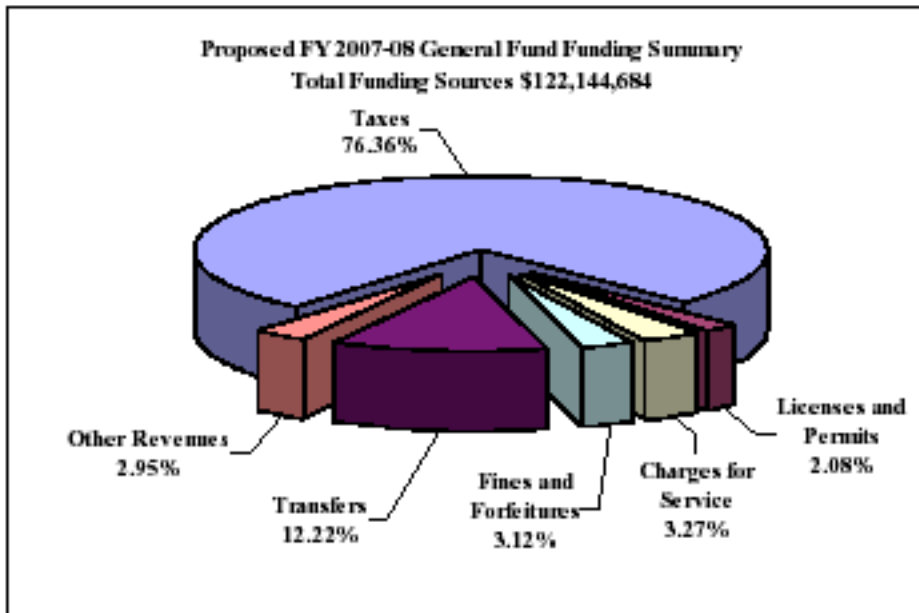
New to the FY 2007-08 Operating Budget and Capital Program is an in-depth look at General Fund revenues by category. Also included are detail revenue analysis sheets to provide additional information on each revenue type. The sheets provide a 10-year monthly history of individual revenues, responsible department, legal authority, revenue description, and forecast notes. Transfers are discussed throughout the analysis.

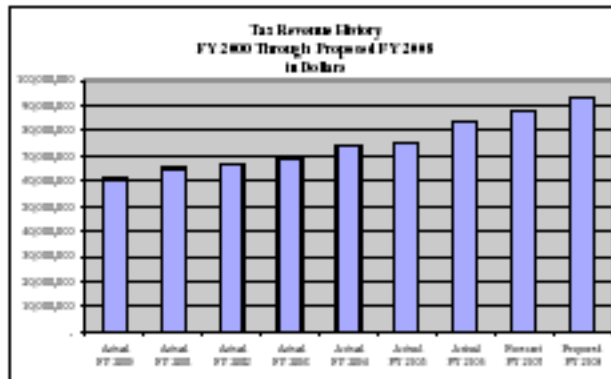
The FY 2007-08 estimated funding sources are based on different growth analyses. The methods of analysis include historic growth rates, compound growth rates, rolling averages, and other linear methods. In some cases, the

funding source is analyzed based on agreements or other external factors that could have a significant impact in the upcoming year.

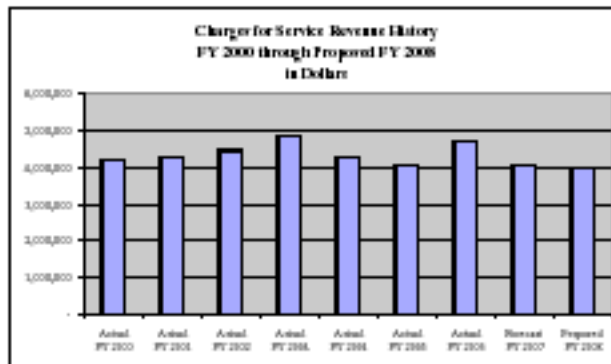


For FY 2007-08, the total estimated funding sources for the General Fund total more than \$122 million. This is a total growth of 3.47% more than the total forecast for FY 2006-07. The 5.3% translates into an additional \$4.09 million in general fund revenue. Since FY 2000, General Fund revenue has grown an average of 4.77% annually. The following discussion examines each of the funding source categories.





**Taxes** - Tax revenues make up more than 76% of total General Fund sources. Taxes are expected to increase by \$5,485,697, or 6.25%, due primarily to increases in property and sales taxes. Property tax growth can be further broken down into increased assessed values on existing property, which increased \$1,950,433, or 5.66%, and new construction representing \$1,123,456. The total expected increase in property taxes is \$3,073,889 from FY 2006-07 projections. Sales taxes are expected to increase by \$1,921,794, or 4.4%, more than the forecasted year-end amount. Franchise taxes make up the remainder of taxes that are received in the General Fund, and increased \$489,996 from FY 2006-07 levels.

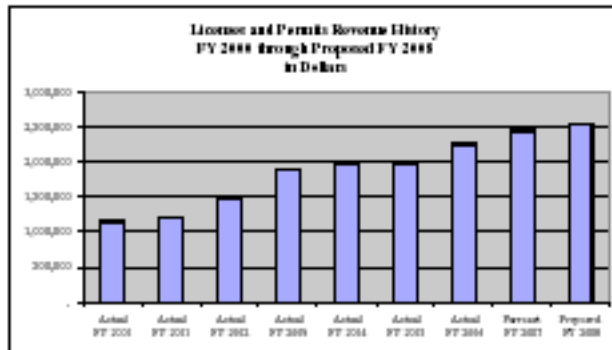


**Charges for Service** - Charges for service represents 3.27% of total General Fund revenue. This category is expected to decrease 1.27%, or \$51,430. Charges for service range from car storage and towing to accident reports. Charges for service offset the cost of the service being provided. This area is down because the Civic Centers revenue was moved to an enterprise fund for FY 2007-08. Excluding the Civic Center's revenue, this category remained unchanged from the FY 2006-07 forecasted amount.

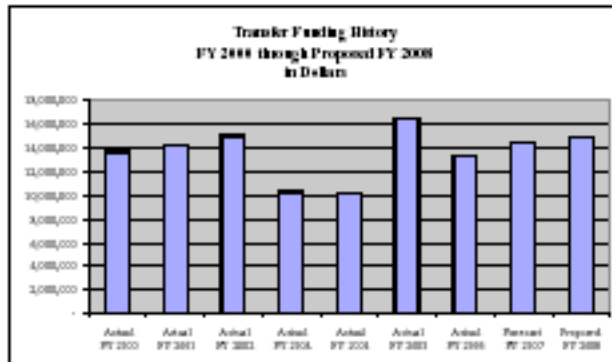


**Fines and Forfeitures** - Fines and forfeitures make up 3.12% of General Fund revenue. The forecast FY 2006-07 revenue is expected to be 21.03% lower than originally budgeted. For FY 2007-08, it is estimated that there will be an 11.92% growth from the forecasted FY 2007 amount.

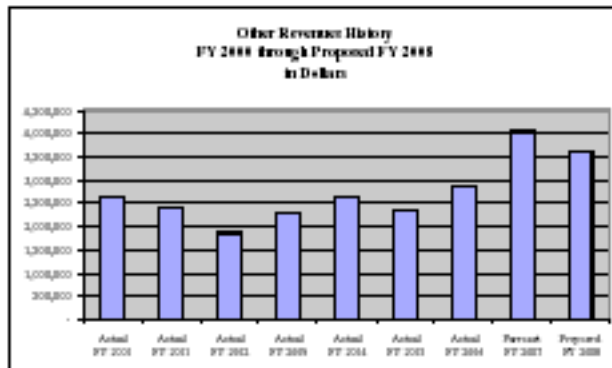
Note: This graph and the Red Light Camera revenue



**License and Permits** – License and Permit revenue makes up 2.08% of General Fund revenue. The funding source consists of building permits, land use permits, parade permits, and a number of other permits and licenses. This revenue is expected to grow by \$102,376, or 4.02%, from the forecasted FY 2007 amount. Permits are expected to grow at their normal historic rates.



**Transfers** – Transfers to the General Fund represent 12.22% of total funding. Transfers come from enterprise funds for things such as payments in lieu of franchise taxes, indirect costs, legislative participation, payment in lieu of taxes, and maintenance. The costs generally increase with inflation. Transfers are up by 3.63% for FY 2007-08.



**Other Revenues** – Other revenues make up 2.95% of total General Fund revenue. The revenues include rental, intergovernmental revenues, interest earnings, and recoveries of expenditures. This group is budgeted to decrease by 10.86% from the forecasted FY 2007 amount due to greater than average sales of surplus property, specifically land. It is anticipated that the FY 2008 amount will return to a normal level.